

Protect what matters

When winter arrives make sure you are Smart About Salt™. Protect your buildings, landscaping, staff and visitors from damaging effects of over-salting. Being Smart About Salt helps you remove the risk of icy areas and use salt wisely without compromising public safety.

Get Smart About Salt Trained.
Next session is Thursday, October 16.

*Details and advanced registration at
www.smartaboutsalt.com/training*



Winter Salt Management Program

*Local training
sponsored by:*



**You may qualify for stormwater credits to save on your monthly utility bill.
See other side for more information.**

www.smartaboutsalt.com/training

Salt shortages affect you last winter?

Smart About Salt™ Facility Manager Training is for facility managers responsible for contractors or winter operations staff. Upon completing the training, you will:

- Know what to look for when hiring a snow removal contractor
- Improve safety on your site and manage your risk
- Have strategies to find and fix ice hazards on your property
- Qualify for stormwater credits to save on your monthly utility bill*

What other organizations are saying about Smart About Salt™ training ...

"Since attending the Smart About Salt™ (SAS) course I have come a long way with understanding the use of rock salt in our parking lot and walkways. The information has helped me better manage the questions from our associates on the use of salt. In addition, I wrote our snow removal bidding document to require only SAS certified contractors to participate. It is refreshing that an educated vendor truly understands our operations, and proactively recommends and implements improvements in the area of salt usage."

... **Judie Dorak, National Facilities and Maintenance Manager, Staples Advantage Canada**

"The Smart About Salt™ training supports Ivanhoé Cambridge's environmental commitment. Many of the tools and tips taught at the training can be immediately applied equating to better management of salt without compromising safety."

... **Craig Walsh, Operations Manager, Conestoga Mall**

"Salt impacts our water. The Region of Waterloo is committed to protecting our water but needs help from the community. Smart About Salt™ training is one way businesses can help protect our water from the over use of salt."

... **Eric Hodgins, Manager, Hydrogeology and Source Water, Region of Waterloo**

*The Cities of Kitchener and Waterloo administer the Stormwater Credit Program. Properties in Kitchener and Waterloo may qualify for stormwater credits upon completing Smart About Salt™ training and/or a salt management plan. Refer to the website of the city where your property is located for details.



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